

DOLLAR GENERAL

**Dollar General Corporation
100 Mission Ridge
Goodlettsville, TN 37072**

July 28th, 2014

Dear Valued Supplier:

As we all know, retailers and distributors today must contend with a complicated web of federal, state and local regulations around chemical-containing products that continue to grow in complexity every year. In response to this regulatory environment, as well as to protect the consumers and communities that both our companies serve, Dollar General is launching a Chemical-Containing Products Compliance Program that affects certain products that we carry in our stores and distribution centers. We are asking for your cooperation and participation in our new compliance program.

Product Registration Program

Dollar General has selected the WERCSmart system offered by The WerCS Professional Services, LLC (WPS) to help us manage certain regulatory compliance requirements for all chemicals including but not limited to private label chemicals, aerosols, cleaning solutions, adhesives and sealants, solvents, and consumer products. A key part of your role in this process will be to register your qualifying products in the WERCSmart system. WPS will then in turn perform a compliance assessment of each product and help support Dollar General's regulatory compliance goals.

To assist in determining which items are required to be registered a questionnaire has been added to the quote sheet under the "Environmental Compliance" tab. An answer of "Yes" to any of the questions will result in the requirement to register the product with WERCS.

Resources for Suppliers

Vendors are strongly encouraged to attend a **FREE** one-hour training seminar hosted by WERCSmart. For information and webinar schedules go to www.supplierwercs.com. The Live Chat feature on the WERCSmart website may also be utilized. There will also be a 1 hour break-out session offered during the Vendor Summit on September 9th.

Enclosed with this memo are FAQs about the new Dollar General Chemical-Containing Products Compliance Program and the Fee Schedule for the WERCSmart system.

Action Required by Suppliers

Starting July 28th, 2014, all chemical-containing products that are being purchased to be sold by Dollar General must be registered with WPS. All existing products MUST be registered in WERCSmart no later than October 1, 2014.

To register products, please visit www.supplierwercs.com. If you already have a WERCSmart account, and the products that you sell to Dollar General are already registered, please simply log into WERCSmart and authorize WPS to send Dollar General your current Safety Data Sheet (SDS) and the product compliance assessment data. If the products that you sell to Dollar General are not yet registered, please log in and register in-scope items.

Thank you.

Save time. Save money. Every day!®